



COAL INDIA LIMITED
 CIVIL ENGINEERING DIVISION
 (Regd. Office: Coal Bhawan, Premises No.04-1111, AF-III
 Action Area 1A, New Town, Rajarhat, PIN-700 156.
 (Corporate Id No.- L23109WB1973GOI028844)
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Ref. No. CIL/CIVIL/192/164

Date: 25.07.2017

To,
 General Manager(Civil)/ General Manager(CMC)/ General Manager(E&M)
 BCCL Dhanbad, CCL Ranchi, CMPDI Ranchi, ECL Sanctoria, MCL Sambalpur, NCL Singrauli, SECL Bilaspur,
 WCL Nagpur,
 GM NEC, Margherita

Sub: Amendments in guidelines for eProcurement/Reverse Auction for works and Services

Dear Sir,

Presently, there is no provision of H1 elimination in Tender-Cum-Auction of Works and Services tenders floated by CIL/Subsidiaries. The bidders may offer unrealistic high rates initially as they are sure of getting enough opportunity to reduce rates during Reverse Auction process. High start bid price may not fetch the most competitive rate to the company.

In view of above, it has been decided to incorporate the following clause in e-procurement/reverse Auction guidelines for Works and Services.

| SI No. | Clause No. | Existing Provision | Amended Provision |
|--------|--|--------------------|--|
| 1 | Clause 4A (new clause), B. General guidelines and process flow for Tender-Cum-Auction, Page 48 | No Provision | H1 bid will be eliminated during price bid opening, if more than three techno-commercially acceptable bids are available as per the evaluation done by system and such bidder will not be allowed to participate in reverse auction. If two or three bidders have quoted same H1 land cost (i.e. Cost to company), the bidder(s) who submitted /frozen the bid later, shall be rejected and will not be allowed to participate in reverse auction. |

Modalities for implementation of H1 elimination provision:

1. The H1 elimination provision needs to be configured in e-procurement portal of CIL against organization chain in which Tender-Cum-Auction having this provision needs to be floated. This configuration can be done by Application Admin of e-procurement portal of CIL.
2. If it is not configured in organization chain, the tenders floated in that organization chain will not have H1 elimination provision.

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3. All the Tender-Cum-Auction floated in that organization chain after configuration will have H1 elimination provision.
4. All the Subsidiaries should send list of organization chains that needs to be configured for H1 elimination. The same will be configured by Application Admin.
5. Subsidiaries should take due care while configuring any organization chain with the provision of H1 elimination keeping in mind that all tenders floated against these organization chains will have the provision of H1 elimination during reverse auction.

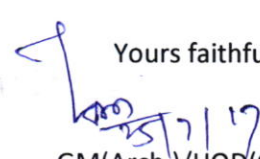
You are requested to kindly implement the above amendment with immediate effect.

This is issued with the approval of Competent Authority.

Distribution:

1. CVO, CIL
2. TS to Chairman, CIL
3. TS to CMD, BCCL/CCL/CMPDI/ECL/MCL/NCL/SECL/WCL
4. ED IICM, Ranchi
5. All HoDs of CIL
6. TS to D(F)/D(T)/D(P)/D(M), CIL
7. GM (Delhi)
8. All RSOs
9. All executives of department

Yours faithfully,


GM(Arch.)/HOD(Civil)

GM / HOD (Civil)

Civil Engg. Divn.
COAL INDIA LTD.